TreeVelop Project and Processes
Project Fiche

Category	**:**	**Water_Sector_and_Utility_Management**
Project Name	**:**	**The development of a strategy for the provision of water and related utility services to tenants at Sohar Industrial Port area located at the city of Sohar in the Sultanate of Oman.**
Location	:	Oman
Beneficiary	:	Majis Industrial Services Company, S.A.O.C
Donor	:	Majis Industrial Services Company, S.A.O.C
Period of Project	:	2008 - 2009
Topic	:	Financial modelling for an industrial water utitliy; finanacial analyses; privat sector participatior
Part of TreeVelop (%)	:	na
Total Value (€)	:	na

Project Description

Mr. Verbeeck was the international expert for the development of a long term strategic plan to manage the provision of water utility services to tenants located at Sohar Industrial Port Company (SIPC) and to recommend private sector participation in the implementation of the strategic plan. There were three main components to the advisory services which are: (1) Utility Services for Sohar Industrial Port Area; (2) Expenditure Program and Cash Flow Analysis; (3) Strategic Partnership arrangement and implementation process.

TreeVelop Part

Mr. Verbeeck was the financial expert to the project with the tasks to:
• Provide business development support to the water service provider in the port of Sohar;
• Identify business opportunities in water service provision and prepare cost/benefit and investment analyses;
• Develop a comprehensive 25 year forward looking financial model (integrated with the water balance).

Extra Remarks		
Project Numbers	:	TVC031
Executor	:	GV