

Expertise:	<u>Financial modelling</u>
Region:	<u>Central Asia and the Middle East</u>
Location:	<u>Kazakhstan</u>
Project Name:	Development of tariff methodology
Beneficiary/Client:	Government of Kazakhstan
Donor:	EBRD
Main contractor:	Hydrophil
Period of Project:	From: 01-Dec-16 To: 31-May-17
Topic:	Tariff methodology
TreeVelop (%):	na
Total Value (€):	na
Project Description	EBRD funded project supporting infrastructure regulation and tariff policy development stage 2: Implementation for water pilot project. The responsibilities included: Tariff setting. Cost analysis. Social needs assessment.
TreeVelop Part	TreeVelop provided the tariff and social measures expert.
Project Number(s)	TVC058
Executor	GV

Expertise:	<u>Water sector economic regulation and policy</u>
Region:	<u>Central Asia and the Middle East</u>
Location:	<u>Kazakhstan</u>
Project Name:	Social system in housing and utilities.
Beneficiary/Client:	Government of Kazakhstan
Donor:	EBRD
Main contractor:	Metropolitan Research Institute
Period of Project:	From: 01-Nov-16 To: 31-Mar-17
Topic:	Piloting social measures in housing and utilities
TreeVelop (%):	na
Total Value (€):	na
Project Description	<p>EBRD funded project supporting the development and piloting of a social system in housing and utilities.</p> <p>Responsibilities included:</p> <ul style="list-style-type: none"> Assessment of existing social system in housing and utilities. Recommend measures for an improved social system. Development of a financial model to evaluating costs and benefits of various policy options for social measures un housing and utilities in Kazakhstan. Development of a model to evaluate budget requirements for social measures.
TreeVelop Part	TreeVelop provide the utulities social and financial expert.
Project Number(s)	TVC059
Executor	GV

Expertise:	<u>Utility corporate development</u>
Region:	<u>Central Asia and the Middle East</u>
Location:	<u>Kazakhstan</u>
Project Name:	Water Supply Project Kasalinsk & Novokasalinsk
Beneficiary/Client:	Committee for Water Resources - Water Company Kasalinsk-Novokasalinsk
Donor:	Kreditanstalt für Wiederaufbau
Main contractor:	Niederrheinische Gas und Wasserwerke GmbH
Period of Project:	From: 01-May-05 To: 31-Oct-06
Topic:	Technical Assistance, including infrastructure
TreeVelop (%):	2%
Total Value (€):	6,000,000
Project Description	The Water Supply for Kasalinsk Novokasalinsk Project provides for management development support to the water company located in the project area. Senior international experts and Kazakh experts are supporting the company over a period of 18 months.
TreeVelop Part	TreeVelop provides the international financial controller to the project. Activities include: Development and implementation of a Management Information System Set up and analyse relevant Key Performance Indicators and targets Improvement of the internal and external reporting mechanisms Improvement of the staff's job descriptions Improvement of human resources policy, control and planning Development of a mid-term capital expenditure plan, cash flow projections, cost accounting and control Financial management support, including: Calculation of full cost recovering tariffs Optimising of the debt-equity ratio Reduction of Accounts Receivables Improvement of the organisational structure, including the management and personnel structure
Project Number(s)	TVC002
Executor	GV

Expertise:	<u>Financial modelling</u>
Region:	<u>Central Asia and the Middle East</u>
Location:	<u>Kosovo</u>
Project Name:	The Operational and Financial Monitoring Project (Phase I, II and III)
Beneficiary/Client:	Kosovo Water Sector/ Kosovo Trust Agency
Donor:	Kreditanstalt für Wiederaufbau
Main contractor:	TreeVelop
Period of Project:	From: 01-Apr-04 To: 31-Dec-06
Topic:	Key Performance Indicators for drinking water sector
TreeVelop (%):	85%
Total Value (€):	221,000
Project Description	<p>OFMP designed, developed and implemented a computerised performance monitoring system for the seven regional water companies in Kosovo. The system has been successfully handed over to the Water and Waste Regulatory Office in 2006. Further activities included:</p> <ol style="list-style-type: none"> 1. Development and adaptation of the KPI-based tools for performance monitoring of the seven regional water companies in Kosovo 2. Benchmarking of the seven regional water companies in Kosovo through an iterative process of data collection, development of monitoring tools and setting new targets based on agreed and accepted KPIs 3. Harmonisation of performance monitoring system with Kosovo accounting standards, including further training for water company staff 4. Increasing research of data validity and preliminary auditing of water companies on monthly data, primarily implemented by local project manager 5. Coaching of the Kosovar deputy project manager in reporting, management assistance, multi-stakeholder cooperation and strategic development aimed at full hand-over by the end of the phase III 6. Preparation of policy papers to beneficiary and client upon their request, ensuring regular communication and meetings concerning OFMP findings and analyses 7. Connecting OFMP in Kosovo with similar projects in other SEE countries for regional comparison and benchmarking.
TreeVelop Part	<p>With the Operational and Financial Monitoring Project (OFMP) TreeVelop has developed, implemented and prepared for the formal hand-over of a sophisticated computerised financial and operational reporting, monitoring and analysis system for Kosovo's seven regional water utilities. The introduction of Key Performance Indicators (KPI) facilitated transparency and an open discussion with stakeholders about targets for individual companies and the water sector as a whole. TreeVelop brought expertise</p>

Expertise:	<u>Financial modelling</u>
Region:	<u>Central Asia and the Middle East</u>
Location:	<u>Kosovo</u>
Project Name:	The Operational and Financial Monitoring Project (Phase I, II and III)
	in operational and financial analysis and process management. It recruited support staff that was trained to gradually take over performance monitoring. OFMP thus supported the development towards more autonomous, yet more accountable utilities and professionalised management and sector supervision.
Project Number(s)	TVC004, TVC016
Executor	GV