

Expertise:	<u>Leadership and institutional development</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Belarus</u>
Project Name:	Training programme for sustainable rural business start-ups in the Naroch region
Beneficiary/Client:	Rural entrepreneurs
Donor:	EU
Main contractor:	TreeVelop
Period of Project:	From: 01-Feb-17 To: 29-Feb-20
Topic:	Sustainability training
TreeVelop (%):	na
Total Value (€):	na
Project Description	International sustainability expert on the training programme for sustainable rural business start-ups in the Naroch region of Belarus within the framework of the EU funded project 'By Rural Boost: Boosting: Rural Entrepreneurship in Belarus by the Establishment and Running of the Komarovo Rural Business Incubator'. Development and implementation of four workshop weekends with practical case studies of rural sustainable tourism ventures across Europe, aimed at inspiring and motivating the trainees of the business incubator along with training them in presenting their business plans successfully.
TreeVelop Part	TreeVelop provided four three days workshops by the interenational expert.
Project Number(s)	TVC061
Executor	CD

Expertise:	<u>Leadership and institutional development</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Kosovo</u>
Project Name:	Evaluation and planning facillitation
Beneficiary/Client:	ERA group, Peja
Donor:	EU
Main contractor:	TreeVelop
Period of Project:	From: 01-Oct-16 To: 31-Oct-18
Topic:	Training, facillitation
TreeVelop (%):	na
Total Value (€):	na
Project Description	Annual evaluation of the 2016, 2017 and 2018 work programme of ERAgroup and facilitation of the development process of the 2017/2018 work programme for the organization. Management support for the directors of ERAgroup. Training of the youth group of the organization.
TreeVelop Part	Entirely carried out by TreeVelop
Project Number(s)	TVC057
Executor	CD

Expertise:	<u>Water sector economic regulation and policy</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Moldova</u>
Project Name:	Recommendations on improving the Economic Regulatory System for WSS in Moldova
Beneficiary/Client:	Ministry of Environment of Moldova
Donor:	EU
Main contractor:	APC / TreeVelop
Period of Project:	From: 01-Mar-16 To: 31-Jul-17
Topic:	Elaboration of recommendations on improving the economic regulatory system for WSS in Moldova
TreeVelop (%):	70%
Total Value (€):	47,000
Project Description	<p>The project has been carried out for OECD with funding from the EU. Its aim was supporting the implementation of a sound economic regulatory system for water and sanitation services in Moldova. The project comprised of:</p> <ol style="list-style-type: none"> 1. A Review and assessment of the existing economic regulatory system including tariff setting. 2. Identification of good international practice and lessons learned most relevant and potentially applicable for improving the economic regulatory system in Moldova. 3. Recommendations on improving the economic regulatory system for water and sanitation services in Moldova. <p>Proceedings have been presented at meetings of the National Policy Dialogue on water and sanitation in Moldova.</p> <p>The analysis has also been discussed in a one day expert workshop in Chisinau and in bilateral stakeholder meetings.</p> <p>The Final Report has taken into account feedback and considerations from the expert workshop.</p>
TreeVelop Part	TreeVelop provided the Team Leader/Economist for this project, who provided the main input to this project from developing the methodology all the way to final editing of the research OECD (2019, forthcoming,) Strengthening the Economic Regulatory System for WSS in Moldova, OECD Publishing, Paris.
Project Number(s)	TVC056
Executor	GV

Expertise:	<u>Utility corporate development</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Moldova</u>
Project Name:	Corporate Development and Stakeholder Participation Project
Beneficiary/Client:	Water utility of Chişinău
Donor:	EBRD
Main contractor:	ICON
Period of Project:	From: 01-Jan-15 To: 30-Jun-17
Topic:	Corporate development
TreeVelop (%):	30%
Total Value (€):	400,000
Project Description	<p>EBRD funded project for the implementation of a Corporate Development and Stakeholders Participation Programme for the Chisinau water utility. The project assists in:</p> <p>Improving the commercial standing, financial and cost management, service and environmental performance of the company.</p> <p>Developing a comprehensive corporate financial model.</p> <p>Enhancing public ownership through implementation of the stakeholders participation programme.</p> <p>Developing regionalisation process support aiming at ensuring adequate economies of scale in operation and investment.</p>
TreeVelop Part	TreeVelop provided the Team Leader/Institutional and Financial Expert for the project.
Project Number(s)	TVC052
Executor	GV

Expertise:	<u>Water sector economic regulation and policy</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Moldova</u>
Project Name:	Domestic financial support systems in WSS
Beneficiary/Client:	Ministry of Environment of Moldova
Donor:	OECD
Main contractor:	APC
Period of Project:	From: 01-Jul-14 To: 31-Jul-17
Topic:	Economic analysis, PFM
TreeVelop (%):	na
Total Value (€):	na
Project Description	<p>Principal contribution to EU funded research OECD (2017), Improving Domestic Financial Support Mechanisms in Moldova's Water and Sanitation Sector, OECD Publishing, Paris. http://dx.doi.org/10.1787/9789264252202-en</p> <p>The analysis looks at the mechanisms that channel domestic financial support to water supply and sanitation. These are contrasted to case studies from other countries in the region and discussed with stakeholders. It is based on an international comparison the lessons learned derived from a selection of countries (Armenia, France, Romania and Ukraine). Recommendations were made that will help the Moldovan government, local community water operators and owners of water systems to streamline and strengthen mechanisms of domestic financial support to water supply and sanitation in Moldova.</p> <p>Deliverables included: Description and analysis of Moldovan practises on social aspects of Water Supply and Sanitation Services based on feedback received from counterparts and OECD. Descriptions of alternatives and formulation of possible improvements in the social protection and support mechanisms.</p>
TreeVelop Part	TreeVelop provided the Water Sector Financial Expert for the project
Project Number(s)	TVC051
Executor	GV

Expertise:	<u>Utility corporate development</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Serbia</u>
Project Name:	Municipal Infrastructure Support Program II IPA 2010
Beneficiary/Client:	Serbian municipalities, and municipal enterprises
Donor:	EU
Main contractor:	Royal Haskoning DHV
Period of Project:	From: 01-Jun-13 To: 30-Jun-14
Topic:	Water, Finance, Tariffs, Business Planning
TreeVelop (%):	na
Total Value (€):	na
Project Description	EU funded: "Municipal Infrastructure Support Programme - IPA 2010". (approx. 5M EUR): The overall objective of the project is to contribute to the decentralization process and to preparing Serbian municipalities for EU accession. The purpose of this contract is to build the project pipeline to EU standards and to further build the capacities of municipalities and support implementation of selected infrastructure projects.
TreeVelop Part	Within the project three Financial and Operational Performance Improvement Programs (FOIPs) are carried out. These are for supporting the sustainability of Leskovac Wastewater Treatment Plant (23.8 MEURO), Kolubara Regional Water Supply and for the Regional Water Supply Scheme in Velika Plana/Smederevska Palanka. Role in the FOIP is of senior financial modelling and business planning expert, responsible for: Accounting, billing and collection; Service agreement, tariff model and multi-year financial forecast. Preparation of first operating budget. The project includes significant stakeholder participation and consultation.
Project Number(s)	TVC046
Executor	GV

Expertise:	<u>Water sector economic regulation and policy</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>North Macedonia</u>
Project Name:	National Water Tariff Study and development of economic instrument
Beneficiary/Client:	Government of Northern Macedonia
Donor:	EU
Main contractor:	Eptisa/Geing
Period of Project:	From: 01-May-13 To: 31-Jul-14
Topic:	Tariffs, economic instruments
TreeVelop (%):	na
Total Value (€):	na
Project Description	The purpose of the project is to prepare a National Water Tariff Study for development of an economic instrument for balanced water price system and management of financially sustainable water investment projects.
TreeVelop Part	TreeVelop provided the Key Expert for the development of the economic instrument
Project Number(s)	TVC048
Executor	GV

Expertise:	<u>Monitoring and Evaluation</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Multiple regions</u>
Project Name:	Rapid Assessment residential energy efficiency
Beneficiary/Client:	Habitat
Donor:	USAID
Main contractor:	Habitat
Period of Project:	From: 01-Oct-12 To: 31-Dec-12
Topic:	Evaluation, assessment
TreeVelop (%):	na
Total Value (€):	na
Project Description	Methodological design, implementation and supervision of a rapid Assessment on the opportunities for a successful residential energy saving project, which is to be implemented by Habitat for Humanity International. As the project is funded by USAID close cooperation with USAID international as well as the respective USAID missions was required. The assessment intends to select the most suitable country out of the following four: Armenia, Bosnia-Herzegovina, Serbia and Ukraine. Habitat for Humanity International Regional Office Bratislava – Oct.-Dec. 2012.
TreeVelop Part	TreeVelop provides one expert to the project.
Project Number(s)	TVC045
Executor	CD

Expertise:	<u>Utility corporate development</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>BiH</u>
Project Name:	<u>Čapljina utility FOPIP</u>
Beneficiary/Client:	Municipality of Čapljina
Donor:	EBRD
Main contractor:	Eptisa
Period of Project:	From: 01-Sep-12 To: 30-Sep-13
Topic:	Corporate development
TreeVelop (%):	na
Total Value (€):	200,000
Project Description	<p>EBRD Trust funded through financial support from the Spanish government: 'Capljina Water Supply Project and Public Service Agreement'. The objective of the project is to develop, agree and support implementation of a: Financial and Operational Performance Improvement Program (FOPIP); Public Service Agreement between the utility and the municipality of Čapljina.</p> <p>The project was carried out in strong coordination with the beneficiaries i.e. the municipality and the municipal service company of Čapljina. During the course of the project a social measure was developed and implemented through the Public Service Contract. Also the project prepared a financial model for the utility.</p>
TreeVelop Part	TreeVelop provided the Project Manager, directing a team of 12 national and international staff. Took responsibility as a FOPIP expert, with particular attention to finance, accounting, billing, collection, MIS, customer service, organizational structure, staff optimisation and human resource management.
Project Number(s)	TVC044
Executor	GV

Expertise:	<u>Utility corporate development</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Kosovo</u>
Project Name:	Consultancy services on improvement of Commercial Management Capacities.
Beneficiary/Client:	Mitrovica Regional Water Company
Donor:	LUX Development
Main contractor:	TreeVelop
Period of Project:	From: 01-Jan-12 To: 30-Apr-12
Topic:	Institutional and Technical Support for the Water Supply System of the city of Mitrovica, Republic of Kosovo.
TreeVelop (%):	na
Total Value (€):	na
Project Description	<p>Technical advice for improvement of business planning and commercial management capacities of the Mitrovica Regional Water Company:</p> <ul style="list-style-type: none"> • Capacity building in water business planning, water investments, cost recovery, performance indicators etc.; • Recommendation on systems upgrade and customer service for Regional Water Company Mitrovica; • Review and recommendation on existing systems for management information, water tariff planning, customer relationship management, billing, accounting and enterprise resource planning; • Specification of new or modified systems; • Support on improving customer service.
TreeVelop Part	TreeVelop provided the Team Leader.
Project Number(s)	TVC042
Executor	GV

Expertise:	<u>Utility corporate development</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Serbia</u>
Project Name:	Municipal Infrastructure Support Program II IPA 2008 Solid Waste
Beneficiary/Client:	Serbian municipalities, and municipal enterprises
Donor:	EU
Main contractor:	Eptisa/Royal Haskoning/VNG
Period of Project:	From: 01-Sep-11 To: 30-Jun-13
Topic:	FOPIP / Corporate Development
TreeVelop (%):	na
Total Value (€):	na
Project Description	EU funded: "Municipal Infrastructure Support Programme - IPA 2008" (approx. 10M EUR): aiming to improve institutional and regulatory framework for municipal water and sanitation infrastructure services and support for PUC reform.
TreeVelop Part	TreeVelop provided the expert to direct two Financial and Operational Performance Improvement Programs (FOPIPs) in the waste sector, namely for the Sremska Mitrovica and Sabac Regional Waste Management Scheme and for the Pirot Regional Waste Management Scheme. The FOPIPs consisted of: Institutional strengthening (service contracts, full cost recovery, development of instruments such as depreciation funds and escrow accounts for landfill closure; Tariff and financial modelling including affordability consideration and social measures;
Project Number(s)	TVC039
Executor	GV

Expertise:	<u>Environment</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Kosovo</u>
Project Name:	State-of-the-Art Material for Outdoor Environmental & Nature Education at the Sustainable Mountains Education Centre in Peja.
Beneficiary/Client:	Sustainable Mountains Education Centre and its constituents in Peja and surrounding communities.
Donor:	Kosovo Foundation for an Open Society (KFOS)
Main contractor:	Environmentally Responsible Action Group (ERA)
Period of Project:	From: 01-Sep-11 To: 31-Dec-11
Topic:	Preparing environmental education packages for outdoor environmental and nature education.
TreeVelop (%):	15%
Total Value (€):	12,058
Project Description	The projects' ultimate goal is sustainable alpine development, achieved through out-door education for sustainable development with pupils from all schools in the region of Peja, Kosovo. Through this project additional funding for the development of state-of-the-art educational material is made available. The project provides for: outdoor education boxes, plastified determination cards for a variety of species and story-line pedagogic booklets and brochures, reflecting both the rich cultural historic as well as natural historic environment in the Accursed Mountain region.
TreeVelop Part	TreeVelop provides the international expertise in the field of outdoor environmental education material.
Project Number(s)	TVC025
Executor	CD

Expertise:	<u>Environment</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Kosovo</u>
Project Name:	Sustainable Alpine Development in Kosovo through civil society development, Sustainable Mountains Education Centre and rural initiatives
Beneficiary/Client:	Civil society, rural communities and citizens of the Accursed Mountains region in West Kosovo
Donor:	Swedish International Development Agency
Main contractor:	SNV Dutch Development Organisation
Period of Project:	From: 01-Jan-11 To: 30-Jun-13
Topic:	Set up of the Sustainable Mountains Education Centre; environmental and outdoor education; civil society capacity building.
TreeVelop (%):	25%
Total Value (€):	387,035
Project Description	Sustainable Alpine Development in Kosovo is a civil society and education oriented project for the youngsters, NGOs and general public of the Accursed Mountains region in West Kosovo. The Sustainable Mountains Education Centre is based in Peja and offers a wide variety of educational activities for youth, visitors to the mountain region and the general public. Natural and cultural heritage exhibitions, movies and workshops are organised. The rural communities in the mountains as well as local environmental NGOs are trained in project development and implementation. A small grants fund is available for local projects implemented by NGOs and rural communities aiming at sustainable alpine development of these communities. The project is a component of a sustainable forestry project of SNV Dutch Development Organisation. The local partner is the NGO Environmentally Responsible Action Group (ERA) based in Peja, Kosovo.
TreeVelop Part	TreeVelop developed the project and arranged its set-up. TreeVelop provides the civil society development support as well as most of the training to local staff members of the Centre, volunteers and the environmental NGOs. The small grants programme is designed, implemented and evaluated based upon TreeVelops longstanding experience. Technical assistance in running the Centre as well as the project management and reporting is provided by TreeVelop Projects & Processes.
Project Number(s)	TVC036
Executor	CD

Expertise:	<u>Utility corporate development</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Kosovo</u>
Project Name:	Kosovo Water Institutional Reform Project
Beneficiary/Client:	Kosovo water authorities and regional water companies
Donor:	USAID
Main contractor:	Environet/Tetrattech
Period of Project:	From: 01-Jul-10 To: 31-Dec-10
Topic:	Technical Assistance, inst. Support
TreeVelop (%):	na
Total Value (€):	5m
Project Description	K-WISER is a \$7.2 million project financed by the USAID to assist the Government of Kosovo in implementing national policy reforms in the water supply and sanitation sector. K-Wiser is supporting and strengthening the long-term financial and technical sustainability of Kosovo's Regional Water Companies (RWCs).
TreeVelop Part	TreeVelop consultants work with the Policy and Monitoring Unit of the Ministry of Finance, the Water and Waste Regulatory Office and the Regional Water Companies Hidrodrini and Hidroregjioni Jugor on improved performance, through better monitoring and the use of Key Performance Indicators. Furthermore a project component on improving customer dialogue and public awareness is carried out. TreeVelop implemented a needs assessment of the Customer Consultative Councils and organised a training event for these council members.
Project Number(s)	TVC035
Executor	CD, GV

Expertise:	<u>Utility corporate development</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Serbia</u>
Project Name:	Municipal Infrastructure Support Program II IPA 2008 Water
Beneficiary/Client:	Serbian municipalities, and municipal enterprises
Donor:	EU
Main contractor:	Eptisa/Royal Haskoning/VNG
Period of Project:	From: 01-May-10 To: 30-Sep-11
Topic:	FOPIP / Corporate Development
TreeVelop (%):	na
Total Value (€):	na
Project Description	<p>The Objective of MISP is to improve local governance, implement policy reforms, manage municipal infrastructure services, program and absorb EU investment funds, prepare and implement infrastructure projects, access financial funds for infrastructure projects, efficient delivery of services to the citizens aiming at an improved institutional and regulatory framework for municipal infrastructure services and support for PUC Reforms, improved municipal infrastructure programming and project preparation, implementation of municipal infrastructure projects. Beneficiaries are the Serbian municipalities through water supply, waste water, solid waste management and district heating.</p>
TreeVelop Part	<p>Within MISP TreeVelop provided expertise to public utility companies on financial management, business planning, customer relations, tariff modelling, cost center based accounting and budgeting, MIS and billing. For each public utility company a scoping visit is carried out. Based on consultations with the company a scope of work is formulated to be implemented by the Consultant. The program is tailor made to the actual needs of the company. Some companies opt to upgrade systems (billing, accounting, MIS). Others need to develop a business plan for a newly created entity. Some companies need to improve performance based on KPIs whereas others need support on developing a bulk water tariff. TreeVelop provided input on the financial, commercial, management and institutional aspects of the FOPIP.</p>
Project Number(s)	TVC034
Executor	GV

Expertise:	<u>Utility corporate development</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Iran</u>
Project Name:	Islamic Republic of Iran - Water Supply and Sanitary Projects - Institutional Assessment and Development Plan of WWCs in Ahwaz, Shiwaz, Mazandaran and Guilan
Beneficiary/Client:	National Water and Waste Water Engineering Company (NWWEC)
Donor:	World Bank through IPA Water and Economics
Main contractor:	IPA Water and Economics
Period of Project:	From: 01-Feb-09 To: 31-Mar-09
Topic:	FOPIP / Corporate Development
TreeVelop (%):	na
Total Value (€):	na
Project Description	The aim of this project is to transform water companies in Ahwaz, Shiwaz, Mazandaran and Guilan to autonomous self-financing water and waste water utility. The companies are expected to be run with modern utility management practices and computerized administrative system. Also the company must have a commercial attitude and sense of service aimed at providing the best water supply possible to its consumer at an affordable cost without government subsidy. The assignment then was carried in three phases which are: (i) institutional and financial review; (ii) policy formulation and planning; (iii) action plan for improved (and modernized) management of the company.
TreeVelop Part	TreeVelop has the part to be the financial expert which conducts : <ul style="list-style-type: none"> • Technical assistance to water companies in Iran (Ahwaz, Shiraz, Mazandaran and Guilan) in the areas of strategy, HR, billing, accounting, MIS, business planning and Key Performance Indicators • Carry out an institutional and financial audit and make recommendations for improvement • Developing a new corporate strategy for the companies involved, business and action planning • Make recommendations to the central government on how to reform the water sector in order to facilitate performance improvement
Project Number(s)	TVC032
Executor	GV

Expertise:	<u>Financial modelling</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Oman</u>
Project Name:	Strategy for water and related and related utility services to tenants at Sohar industrial port area
Beneficiary/Client:	Majis Industrial Services Company, S.A.O.C
Donor:	Majis Industrial Services Company, S.A.O.C
Main contractor:	IPA Water and Economics
Period of Project:	From: 01-Sep-08 To: 31-Mar-09
Topic:	Development Study
TreeVelop (%):	na
Total Value (€):	na
Project Description	In this project the consultant act as an advisor to develop a long term strategic plan to manage the provision of water utility services to tenants located at Sohar Industrial Port Company (SIPC) and to recommend private sector participation in the implementation of the strategic plan. There are three main components in the advisory services which are: (1) Utility Services for Sohar Industrial Port Area; (2) Expenditure Program and Cash Flow Analysis; (3) Strategic Partnership arrangement and implementation process.
TreeVelop Part	TreeVelop has the responsibility to be the financial expert with the task to: <ul style="list-style-type: none"> • Business development support to the water service provider in the port of Sohar in Oman • Identification of business opportunities in water service provision, cost/benefit and investment analysis • Development of a comprehensive 25 year forward looking financial model (integrated with water balance)
Project Number(s)	TVC031
Executor	GV

Expertise:	<u>Environment</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Belarus</u>
Project Name:	Youth for sustainability in Belarus. Awareness raising, capacity building and twinning for sustainable lifestyles through Youth EcoTeams.
Beneficiary/Client:	Youth Eco Teams in Belarus
Donor:	Dutch Ministry of Foreign Affairs (MATRA)
Main contractor:	IVN - Association for Environmental Education
Period of Project:	From: 01-Aug-08 To: 30-Jun-11
Topic:	Introduction of the Eco-Team approach in Belarusian schools through publication of a Youth Eco-Team handbook, teacher manual and worksheets. Training of over 100 EcoTeam coaches. Training of civil society organisations.
TreeVelop (%):	40%
Total Value (€):	521,420
Project Description	The project Youth for Sustainability in Belarus aims at the introduction, promotion, implementation and further distribution of the EcoTeam approach to support sustainable lifestyles of the population. The target population for the project are the teachers and after school educators in 4 Belarusian regions, who are trained to become Youth EcoTeam coaches. A handbook, teacher manual and worksheets are produced specifically for the Belarusian circumstances. Along with the project the environmental civil society is trained in proposal writing and project development. A small grants programme for Youth EcoTeams is a practical component of the project. The International Sakharov Environmental University is the Belarusian partner.
TreeVelop Part	TreeVelop is responsible for all project management activities, including supervision of project implementation by project team, ensuring timely and high-quality project implementation, teambuilding and coordination. TreeVelop provides training for and supporting of Youth EcoTeam coaches as well as active expert involvement in adaptation process of Youth EcoTeam material. TreeVelop experts ensure networking among coaches and successful implementation of the Youth EcoTeam cycles. A further key responsibility is the development, implementation and evaluation of the Youth EcoTeam Fund, a competitive small grants programme. For both the Youth EcoTeam coaches and the environmental civil society TreeVelop provides 2-day workshops on project development and proposal-writing. The booklet 'Crystals of Sustainability in Belarus' is drafted by TreeVelop.
Project Number(s)	TVC030

Expertise:	<u>Environment</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Belarus</u>
Project Name:	Youth for sustainability in Belarus. Awareness raising, capacity building and twinning for sustainable lifestyles through Youth EcoTeams.
Executor	CD

Expertise:	<u>Utility corporate development</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Romania</u>
Project Name:	Oradea Water Company, Romania. Assistance in Converting to a Regional Operator
Beneficiary/Client:	SC Company De Apa Oradea Asa
Donor:	European Bank for Reconstruction and Development
Main contractor:	Aquanet
Period of Project:	From: 01-Jun-08 To: 31-Oct-09
Topic:	FOPIP / Corporate Development
TreeVelop (%):	na
Total Value (€):	na
Project Description	The project aim to convert water company in Oradea - SC Compania Apa Oradea to a Regional Operating Company. The objective of the project is to provide assistance in the preparation and and implementation of the regionalization process to ensure the water company's high standard and consistency with international as well as national best practice. There are two task which is mainly assigned for the consultant which are: (1) collate information on the status quo od the company and provide relevant details for preparation of the regionalization; (2) provide complex assistance and advise on the regionalization process
TreeVelop Part	TreeVelop has the task to be the financial expert and convey several tasks: <ul style="list-style-type: none"> • Establishment of a regional water supply company based on existing three municipal companies • Financial, operational and institutional analysis of the existing utilities and projection of future performance • Review of current business and financial planning and demand forecasting practises • Development of a short term business plan and financial model for the regional water company
Project Number(s)	TVC029
Executor	GV

Expertise:	<u>Environment</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Croatia</u>
Project Name:	Sustainable Island and Coastal Development in Šibenik-Knin - Awareness Raising, Capacity Building and Multi-Stakeholder Planning for Sustainable Development and Social Transformation in Croatia
Beneficiary/Client:	Local, regional and protection authorities as well as local environmental NGOs around the Kornati archipelago / Wageningen University and Research Center
Donor:	Dutch Ministry of Foreign Affairs MATRA program
Main contractor:	Wageningen University and Research Centre
Period of Project:	From: 01-Oct-07 To: 31-Mar-10
Topic:	Local sustainable development and environmental education around the Kornati archipelago and Environmental awareness raising and capacity building of the environmental civil society.
TreeVelop (%):	8.50%
Total Value (€):	499,984
Project Description	The project aims at increasing the capacity, improving the planning, supporting fruitful cooperation and large-scale public awareness in favour of sustainable development in the Šibenik-Knin County of Croatia. The three concrete objectives this overall project goal include: The civil society sector, regional, local and protection authorities in Šibenik-Knin County have an increased capacity, improved knowledge and clear understanding of sustainable development. Through increased cooperation their position is strengthened vis-a-vis the environmentally destructive (mass) tourism developments in the county; Environmental education for local schools, along with public awareness raising in the county and the provision of a physical focal point for sustainable development of the coastal areas is successfully implemented by the Island Sustainability Education Center; A Sustainable Islands Network consisting of all relevant stakeholders (NGOs, regional and local (environmental) authorities, tourism organisations, farmers, the cultural sector and the chambers of commerce) in the Šibenik-Knin County is active, committed and well-positioned to push for the implementation of the sustainable Šibenik-Knin 2030 vision.
TreeVelop Part	TreeVelop's activities in this project consist of: <ul style="list-style-type: none"> • Design, development, implementation and evaluation of the civil society capacity building program; • Supervision of local project team for the civil society capacity building components;

Expertise:	<u>Environment</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Croatia</u>
Project Name:	Sustainable Island and Coastal Development in Sibenik-Knin - Awareness Raising, Capacity Building and Multi-Stakeholder Planning for Sustainable Development and Social Transformation in Croatia
	<ul style="list-style-type: none"> • Development of guidelines, forms, procedures for the Sustainable Development Initiatives - supervision and evaluation of its implementation by the project partners; • Assistance to the project management and project reporting.
Project Number(s)	TVC026
Executor	CD

Expertise:	<u>Environment</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Kosovo</u>
Project Name:	Sustainable Kosovo - Capacity Building for Environmental NGOs
Beneficiary/Client:	Kosovar environmental movement
Donor:	Dutch Ministry of Foreign Affairs MATRA program
Main contractor:	AMECO Environmental Services
Period of Project:	From: 01-Apr-07 To: 31-Oct-09
Topic:	Supporting the environmental movement and its networks in Kosovo and Introduction of a multi-stakeholder approach to environmental policy-making.
TreeVelop (%):	10%
Total Value (€):	494,431
Project Description	<p>The project aims at:</p> <ul style="list-style-type: none"> • Increased capacity of the environmental NGOs in Kosovo/a to constructively contribute to decision-making and help voice and shape the public opinion into and environmentally sound direction; • Development of 8-10 campaigns aimed at raising local environmental awareness and/or lobbying and influencing policy-making, implemented by Kosovar environmental NGOs; • Annual environmental NGO gatherings in Kosovo, including linking them up with the international environmental movement; • Increased knowledge and understanding of Kosovar journalists and editors of environmental threats and challenges in Kosovo/a.
TreeVelop Part	TreeVelop provided the Training and Grants expert.
Project Number(s)	TVC025
Executor	CD

Expertise:	<u>Environment</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Croatia</u>
Project Name:	Increased Biodiversity Protection and Coastal Conservation in Croatia's Kornati Archipelago
Beneficiary/Client:	Kornati National Park Protection Authority and Nature Protection NGOs around the Kornati archipelago / Wageningen University and Research Center
Donor:	Dutch Ministry of Agriculture, Nature Protection and Food Safety - BBI MATRA program
Main contractor:	TreeVelop
Period of Project:	From: 01-Jan-07 To: 31-Mar-08
Topic:	Capacity building, networking and multi-stakeholder cooperation in favour of nature protection.
TreeVelop (%):	8.50%
Total Value (€):	109,886
Project Description	<p>The project aims at halting the loss of biodiversity in Croatia's coastal and island zones which are under heavy threat of (mass) tourism developments. Its immediate objective is to increase the capacity and strengthen the position of the protection authorities and biodiversity protection NGOs, as well as to raise the awareness of the public and visitors concerning the need to actively preserve the biodiversity in Croatia's Kornati archipelago. The three components of the project are:</p> <p>Component 1: Capacity building of biodiversity and nature protection authorities and organisations (National Park, Important Landscape and relevant civil servants at the local and regional authorities) and NGOs</p> <p>Component 2: Strengthening the position of biodiversity and nature protection authorities (National Park, Important Landscape and relevant civil servants at the local and regional authorities) and NGOs</p> <p>Component 3: Direct Action: Awareness raising, field verification of <i>Posidonia oceanica</i> (sea-grass), <i>Caulerpa taxifolia</i> and <i>Caulerpa racemosa</i> (invasive algae) and solid waste clean-up campaign</p>
TreeVelop Part	<p>TreeVelop contributes to the project with the following activities:</p> <ul style="list-style-type: none"> • Preparation and implementation of a 2-day workshop on effective lobbying for biodiversity and nature protection and influencing local and regional policy-making in for of biodiversity needs in a multi-stakeholder approach; • Evaluation of the impact of the clean-up campaign of hotspots in the Kornati Archipelago and the monitoring of invasive species; • Assistance in the preparation of reports to BBI-MATRA.

Expertise:	<u>Environment</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Croatia</u>
Project Name:	Increased Biodiversity Protection and Coastal Conservation in Croatia's Kornati Archipelago
Project Number(s)	TVC021
Executor	CD

Expertise:	<u>Environment</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Belarus</u>
Project Name:	Building Capacity for Transboundary Water Resources Management in Zapadnaya Dvina River Basin
Beneficiary/Client:	Environmental Civil Society and Local Environmental Authorities
Donor:	Dutch Ministry of Foreign Affairs MATRA program
Main contractor:	AMECO Environmental Services
Period of Project:	From: 01-Oct-06 To: 30-Jun-07
Topic:	Development and design of forms & guidelines, monitoring and evaluation of Small Grants Program.
TreeVelop (%):	2,5%
Total Value (€):	331,923
Project Description	This MATRA financed project intends to increase the capacity for transboundary water resources management in the Vitebsk Oblast of BelaRus. The focus is on increasing local involvement and understanding of water resources management, along with technical support to water quality authorities and civil society groups active in the field of environmental protection in the Oblast.
TreeVelop Part	TreeVelop has contributed to this project with the following activities: Development of the guidelines, application and reporting forms for the Small Grants Program for local NGOs and citizens groups; Evaluation of the progress and impact of the individual projects implemented under the Small Grant Program in the Vitebsk Oblast; Presentation of the results of the small grants, along with recommendations for further assistance to capacity building of the environmental civil society in Belarus.
Project Number(s)	TVC013
Executor	CD

Expertise:	<u>Water sector economic regulation and policy</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Kosovo</u>
Project Name:	Long-term Strategy Development for the Water Utilities of South-West Kosovo
Beneficiary/Client:	Kosovo Water Sector/ Kosovo Trust Agency/a
Donor:	Kreditanstalt für Wiederaufbau
Main contractor:	Berlinwasser Management Consult
Period of Project:	From: 01-Sep-06 To: 31-Dec-06
Topic:	Strategy development drinking water sector
TreeVelop (%):	25%
Total Value (€):	120,000
Project Description	During the Fall of 2006 TreeVelop provided the institutional and financial expertise towards the development of a long term management strategy for the three regional water utilities in SW Kosovo. The development of the strategy required not only a thorough analysis of the present situation and proposals for the future, but also liaising closely with all the stakeholders such as the municipalities, Ministries and the staff of the three Companies.
TreeVelop Part	The Report made a critical analysis of the circumstances under which the utilities need to operate and provided a fresh solution towards tackling the problems of low collection rates and service coverage and high amounts of costs and non-revenue water. The Report pays particular attention to institutional arrangements for the alignment of interests between the various groups of stakeholders. This was done by means of a strong focus on increasing the options of (future) owners of the companies during the next few years so that, eventually, these owners will have more, rather than less options to choose from. These options include but are not limited to various forms of Private Sector Participation. Further consolidation of drinking water utility services in SW Kosovo and the application of new technologies for waste water treatment are additional questions for the near future . The strategy report provides a road map towards dealing with these issues over the next few years.
Project Number(s)	TVC019
Executor	GV

Expertise:	<u>Environment</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Kosovo</u>
Project Name:	Assistance to the implementation of the Kosovo/a Environmental Action Plan (KEAP)
Beneficiary/Client:	Ministry of Environment and Spatial Planning Kosovo
Donor:	Swedish International Development Agency
Main contractor:	REC Field Office Kosovo/a
Period of Project:	From: 01-Jan-06 To: 30-Apr-06
Topic:	Environmental project fiche preparation and capacity building for fundraising and project development.
TreeVelop (%):	100%
Total Value (€):	9,360
Project Description	The Kosovo/a Environmental Action Plan (KEAP) provides technical assistance to the Kosovar Ministry of Environment and Spatial Planning (MESP) concerning the prioritization of environmental projects in the territory and the development of suitable project fiches for 75 small-sized environmental projects.
TreeVelop Part	TreeVelop has contributed to KEAP with the following activities: <ul style="list-style-type: none"> • Project fiche development for 75 urgent environmental projects in Kosovo; • Budgeting for these project fiches; • Design, development and implementation of a 2,5 day training program on project development, proposal writing, donor relations and project implementation.
Project Number(s)	TVC014, TVC017
Executor	CD

Expertise:	<u>Leadership and institutional development</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Netherlands</u>
Project Name:	Project and proposal development related to sustainable development
Beneficiary/Client:	Socio-Spatial Analysis Chair Group Wageningen University and Research Center
Donor:	No donor involved
Main contractor:	TreeVelop
Period of Project:	From: 01-Jan-05 To: 31-Mar-10
Topic:	Project and proposal development related to sustainable development
TreeVelop (%):	100%
Total Value (€):	85,525
Project Description	<p>The Socio-Spatial Analysis Chair Group of the Wageningen University and Research Center has hired TreeVelop to assist their project acquisition in order to link theory and practice of sustainable tourism in the countries of South Eastern Europe. During project implementation a series of project proposal for different donors and funding agencies in the Netherlands and the European Union have to be prepared. Several proposals dealt with the promotion of sustainable tourism in the Croatian county of Sibenik-Knin. Two proposals focused on the set-up of a pan European network of scientists working in the field of tourism in protected nature parks/reserves in close cooperation with the PAN Park Foundation. Recent proposals included the promotion of cooperation of Higher Education Institutions in 7 African countries (EU EDULINK programme - 3A STEP project) and a NUFFIC proposal for HEI cooperation in Ethiopia. Two Erasmus Mundus proposals have been developed as well as several concept papers for the COST programme. The themes of the Chair Group are: Tourism in protected area's, Cultural Heritage development and protection and Socio-economic developments through tourism.</p>
TreeVelop Part	<p>Concrete activities for the Socio-Spatial Analysis Chair Group include:</p> <ul style="list-style-type: none"> • Development of project concepts in cooperation with the scientific staff of the department; • Preparation of project outlines and concept papers; • Facilitation of decision-making processes concerning further project and proposal development; • Partner selection and consortium building for selected project ideas; • Preparation of project proposals based upon the guidelines of the respective donor agencies, including technical proposal, budget, formatting, log frames, etc.; • Research of potentially relevant funding programs and/or donor agencies for future projects;

TreeVelop Project and Processes

Project Fiche

Expertise:	<u>Leadership and institutional development</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Netherlands</u>
Project Name:	Project and proposal development related to sustainable development
	<ul style="list-style-type: none"> • Assistance in mapping out the opportunities of the three topics of the Chair group.
Project Number(s)	TVC003, TVC010, TVC012, TVC027
Executor	CD

Expertise:	<u>Utility corporate development</u>
Region:	<u>Central and South Eastern Europe</u>
Location:	<u>Kosovo</u>
Project Name:	Pilot Water Supply Project
Beneficiary/Client:	Radoniqi Regional Water Supply Company for Gjakova and Rahovec / UNMIK Public Utilities Department
Donor:	WorldBank
Main contractor:	Gelsenwasser AG
Period of Project:	From: 01-Feb-02 To: 31-Mar-04
Topic:	Management Contract, Public Private Partnership
TreeVelop (%):	7%
Total Value (€):	2,500,000
Project Description	The Kosovo Pilot Water Supply Project has been set up to improve water company management in the project area, execute investment, show the viability of private sector participation and demonstrate a model for integrated water resource management. Giel Verbeeck worked as a short term financial expert in the following areas: procurement, financial administration, financial policy, Key Performance Indicators, human resource planning, project implementation strategy.
TreeVelop Part	Conceptualising, coordinating and writing of the Strategic Implementation Plan, the Staff Optimisation and Compensation Plan, the Human Resource Baseline study, the Tariff Study etc. Implementation of aforementioned plans after successfully reaching agreements about them with the water companies' Supervisory Board. Prepared new job descriptions and employment and compensation contracts for all staff members of water company 'Radoniqi' Amalgamation of three constituent companies of Radoniqi Regional Water Supply Company, including accounts, human resources, assets, procedures, billing, policies Unbundling of solid waste activities from one of the constituent companies.
Project Number(s)	TVC001
Executor	GV