

TreeVelop Project and Processes Project Fiche	
Country	: Oman
Project Name	: The development of a strategy for the provision of water and related and related utility services to tenants at sohar industrial port area located at sohar in sultanate of oman
Location	: Oman
Beneficiary/Client	: Majis Industrial Services Company, S.A.O.C
Donor	: Majis Industrial Services Company, S.A.O.C
Main contractor	: IPA Water and Economics
Period of Project	: Aug 2008 - Mar 2009
Topic	: Development Study
Part of TreeVelop (%)	: na
Total Value (€)	: na
	Project Description
	In this project the consultant act as an advisor to develop a long term strategic plan to manage the provisionof water utility services to tenants located at Sohar Industrial Port Company (SIPC) and to recommend private sector participation in the implementation of the strategic plan. There are three main components in the advisory services which are: (1) Utility Services for Sohar Industrial Port Area; (2) Expenditure Program and Cash Flow Analysis; (3) Strategic Partnership arrangement and implementation process.
	TreeVelop Part
	TreeVelop has the responsibility to be the financial expert with the task to: <ul style="list-style-type: none"> • Business development support to the water service provider in the port of Sohar in Oman • Identification of business opportunities in water service provision, cost/benefit and investment analysis • Development of a comprehensive 25 year forward looking financial model (integrated with water balance)
Project Number(s)	: TVC031
Executor	: GV